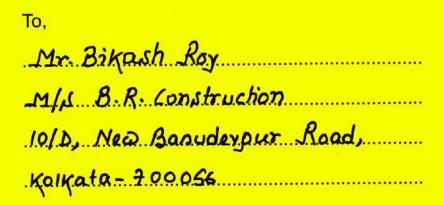




Loha-Lakshmi Report Card

Date: ..30/9/2015



Dear Sir,

Greetings from SRMB Parivar.

Producer of Steel and various Govt. & Semi Govt. clients have accorded us approval as Primary producer of Steel as well. As a part of our technological innovation we have introduced "Block Mill" in our state of the art plant at Durgapur after M/s Tata Steel. The unique advantage which we offer to our clients is precision measurement of Rebars sizes and consistent supply of Rebars in negative rolling margin which is only possible through rolling of Rebars in Block Mill. This proposition genuinely offer the consumers a very useful way of saving in regard to cost of steel.

We are now introducing "LOHA LAKSHMI" monthly report card to be sent to our valuable customers to share monthly saving data against "SRMB TMT" material received at their site. This is a first of its kind initiative in the steel industry by our company to supply world class rebars to our customers at unparallel economic proposition.

We shall greatly appreciate your valuable feedback and suggestions on our endeavor to the following email id: navin.bhuwalka@srmbsteel.com

| SI. No. | P. O. No. | P. O. Date | Size (mm) | P.O. Qty (MT) | BIS Std. Sec. Wt. | SRMB Site achieved Sec. Wt. | % (-ve) tolerance achieved at site | Total Saving | Saving (Rs./MT) |
|------------|-----------|---------------|--------------|---------------------|-------------------------|-----------------------------------|---|-----------------|--------------------|
| 1. | 401 | 21/8/15 | 8 | 10 | 0.395 | 0.381 | (-) 3·67 | 12001/- | 1200/- |
| 2. | n | " | 12 | 10 | 0.888 | 0.847 | (-) 4.84 | 15101/- | 1510/- |
| 3. | " | n | 16 | 20 | 1.58 | 1.523 | (J) 3.74 | 23338/- | 1167/- |
| 4. | 40I | 13/9/15 | 8 | 7 | 0.395 | 0'379 | (-) 4·22 | 10339/- | 1477/- |
| 5. | 11 | " | 12 | 14 | 0.888 | 0.853 | (2) 4.10 | 19229/- | 1374/- |
| 6. | n | V | 16 | 20 | 1.58 | 1.537 | (-) 2·80 | 18760/- | 938/- |
| 7. | <i>)</i> | n | 20 | H | 2.44 | 2.397 | (-) 2·90 | 6963/- | 995/- |
| 8. | 401 | 3/8/15 | 8 | 10 | 0.395 | 0.379 | (-) 4·22 | 14854/- | 1485/- |
| 9. | Į) | 11 | 16 | 10 | 1.58 | 1.537 | <i>₩</i> 2.80 | 9436/- | 944/- |
| 10- | 11 | 11 | 20 | 20 | 2.44 | 2.397 | ₩ 3.05 | 21045 | 1052/- |
| 11. | n |)) | 25 | 10 | 3.85 | 3.776 | (-) 1.96 | 6762/- | 676/- |
| | | | | | | | | | |

This clearly indicates that by using our product your site have clearly saved a sum of Rs. 1,5.4,828,........................ approx which have only been possible by using SRMB's materials produced through Block Mill with guaranteed negative rolling margin.

Thanking you,

Navin Bhuwalka (Executive Director)





An ISO 9001, ISO 14001 & OHSAS 18001 Company

SRMB SRIJAN LIMITED

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